



## The 7 Habits of Highly Effective IBM i Advocates

1. Track and report positive metrics to management
2. Use language that everyone in your company understands  
(Replace older terms such as physical file, logical file, record, library with newer terms like table, view, row, schema)
3. Keep your knowledge of the IBM i's capabilities -- and your own skills -- up to date
4. Embrace modern graphical tools (they're efficient, and perception of your workspace counts)
5. Participate in online forums with positive comments about the platform
6. Build out your network of Trusted Advisors so you feel confident enough to say "Yes, i can!" \*\*\*
7. Remember that management is looking for continuous improvement, even if they don't say so. Status quo is risky.

\*\*\* Thanks to Mike Cain, IBM for contributing this particularly important habit